

Wincor provides ProCash ATMs for BB&T

by [Tracy Kitten](#) * • 29 Sep 2009

[Wincor Nixdorf AG](#) says it has finalized a deal with Winston-Salem, N.C.-based BB&T Corp. to provide ProCash ATMs, software and associated services for a number of BB&T locations in North Carolina and Maryland.

Mark Piper, BB&T's ATM channel manager, says the bank was looking for a solutions provider that could offer hardware and services:

Wincor enjoys an outstanding reputation as an ATM manufacturer worldwide, and they are rapidly expanding their customer base, market share and service footprint in the U.S. We look forward to installing the first Wincor units in the BB&T ATM network between now and year-end, and to further expanding the relationship in 2010.

BB&T is purchasing a range of ATM models from Wincor Nixdorf, including Wincor's ProCash NDC ATM software, along with ongoing first- and second-line servicing, maintenance and support.

According to a news release from Wincor Nixdorf, installation of initial units is expected to be completed by the end of 2009, with additional installations planned for 2010.

Patrick Wright, president and chief executive of Wincor Nixdorf USA, says Wincor's security enhancements will help BB&T improve fraud deterrence:

Fraud deterrence was a priority for BB&T, and I can say we offer the most advanced anti-skim technology available.