

INVITATION

ATMs, Cards & Payments Poland 2009

Opportunities and strategies for growth

Warsaw 8th October 2009
InterContinental Warszawa Hotel

Exclusive seminar for senior executives – by invitation only

Payment Systems Strategy

- **Retail banking after the financial crisis**
McKinsey & Company
- **New legislation on payment services – challenges and opportunities**
Paweł Widawski, Polish Bank Association (ZBP)
- **KIR's clearing systems – core functionalities and beyond**
Dr. Tomasz Jonczyk, KIR
- **A successful case study of cost-effective innovation**
João Trindade, SIBS International
- Complimentary coffee

ATM Market Opportunities

- **Optimising retail banking processes – successful integration of hardware, software and services**
Andrzej Kawinski, Wincor Nixdorf
- **IAD opportunities in Poland**
Jérôme Amara, Cash4You
- **ATM security – tackling the rise in skimming attacks**
Steve Weeks, ACAL ATM Security
- Complimentary coffee

Case Studies

- **Migration to a new ATM processing platform**
Maciej Kołyszko, Bank Millennium
- **Contactless and prepaid cards at BZWBK**
Krzysztof Kazmierski, BZWBK
- **Growth challenges for retail banking in Poland**
PKO BP
- Complimentary lunch

The Future of ATMs, Cards and Payments

- **The future of cards and prepaid in Poland**
Speaker to be confirmed
- **ATMs and payment cards – insights and forecasts**
Sarah Jones, Retail Banking Research
- Closing remarks
- Complimentary drinks reception

Note: simultaneous English/Polish and Polish/English translation will be provided

For further information on the seminar, including a detailed programme, please visit: www.rbrlondon.com/warsaw09

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KEY INFORMATION

- Date:** Thursday 8th October 2009
- Time:** 08:30-17:15
- Venue:** InterContinental Warszawa Hotel
ul Emilii Plater 49, 00-125 Warszawa
- Cost:** Free admission for invited guests (including all food and drink)
- Registration:** To confirm your participation, please contact Sarah Jones at Retail Banking Research at sarah@rbrlondon.com or +44 20 8940 1398. It is essential that you confirm your participation in advance as places are limited.
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This executive seminar promises to be a day of learning and strategic insights from peers and industry thought leaders. The complimentary drinks reception at the end of the day will provide an excellent networking opportunity.

We do hope you can make it and look forward to seeing you in Warsaw.

With kindest regards,



Managing Director, Retail Banking Research

This seminar is organised by Retail Banking Research, and has been made possible by the generous support of SIBS, Wincor Nixdorf, Brink's Poland and ACAL ATM Security.

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