

Remarketing

Integrated solutions for take back and resale of second hand products





THE RETURN OF YOUR LEGACY SYSTEMS TO WINCOR NIXDORF:
ECONOMICAL. INTEGRATED. SECURE.

The reuse of used IT systems makes considerably more sense than their disposal – not just for the sake of the environment, but also from an economical perspective.

Remarketing offers you additional revenue opportunities and assures the systematic and uncomplicated exchange of your equipment – effectively and in line with market trends.

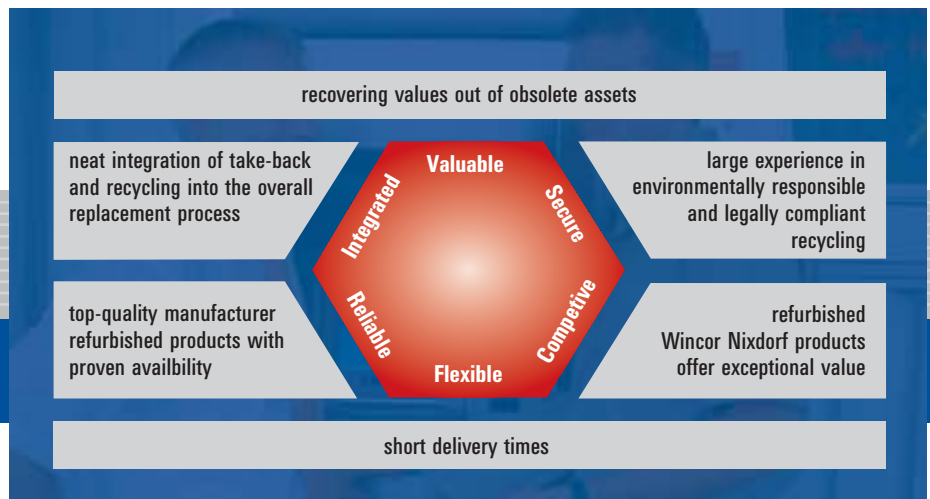
Remarketing as an opportunity

So you have decided in favor of new Wincor Nixdorf products? Well, you have made a good choice! Because we will do more than just supply your new products and install them for you, we will also support you when it comes to replacing your legacy systems.

Businesses tend to modernize their IT infrastructures at regular intervals in order to maintain and increase competitiveness. Yet this type of upgrading is cost-intensive and ties up your employees. This is precisely where the Wincor Nixdorf business concept comes in. The integral solutions we offer our customers include practice-oriented modules that, amongst others, enable the return, refurbishment, remarketing and finally also the disposal of outdated IT products. Depending on their condition, we can either take your used Wincor Nixdorf or third-party products under attractive conditions as payment or handle their disposal.

Remarketing offers you additional revenue opportunities and assures strategic and uncomplicated replacement of your equipment – effectively and in line with market requirements. We create all remarketing concepts with the customer in mind, concentrating on key aspects such as security, cost-effectiveness and environmental compatibility.

REMARKETING AS AN OPPORTUNITY



Here is our comprehensive service for tailored remarketing at a glance:

Acquisition: Genuine return on investment

Wincor Nixdorf Remarketing assesses your used Wincor Nixdorf or third-party products and makes you an offer. Take advantage of our many years' experience and achieve revenues where you would otherwise have to bear disposal costs!

We can frequently offer you credit for your legacy systems. This means that owing to the reflux of capital, a new investment can be partly financed. At the same time, this simplifies your investment decision.

Deinstallation and reverse logistics

Every step of the replacement process passes seamlessly to the next. Before you take receipt of your new Wincor Nixdorf products, our service technicians deinstall your legacy systems and take back the old equipment – precisely on the day of delivery and installation of your new systems.

Recycling

Products that are too old or cannot be refurbished are taken back by Wincor Nixdorf and disposed of by our partners in an environmentally friendly manner and in compliance with legal requirements. This also

includes additional services such as the removal of data or the creation of a record of inventory or serial numbers. Security you can rely on!

Refurbishment:

First choice second hand

Our Remarketing service offers you second-hand Wincor Nixdorf products at extremely good prices and with top-class quality – just what you are used to from Wincor Nixdorf.

The technical refurbishment of all used products takes place in Wincor Nixdorf's own repair center. All consumables are replaced here first and the entire product is brought up to date. Third-party products are used for spare parts.

The focus here is not simply on internal quality, but also on the external appearance – and that's why the products also undergo a visual makeover. The comprehensive final test with its strict controls ensures that the product complies with the high standards of quality that we demand of all our systems. This also guarantees seamless inclusion in a service contract.

Remarketing: where price and service meet

Used systems from Wincor Nixdorf Remarketing offer exceptional value and have a fast delivery time. This makes them the

ideal solution when a need arises at short notice and rapid availability is called for. Prior to delivery every used Wincor Nixdorf product is configured especially for each customer.

Save intelligently, use your money wisely

We will support you in updating your infrastructure and can handle all services for you, from dismantling and reverse logistics to professional data removal and remarketing. Let Wincor Nixdorf's remarketing specialists talk to you and show you how the individual procedures operate in detail. We would be delighted to create a free individual offer for you.

Your advantages at a glance

- High degree of expertise owing to many years' experience
- Comprehensive service portfolio
- Scalable logistics and technical capacities
- Tested quality thanks to strict quality management
- Transparent payments and prices
- Swift order processing



»Remarketing« as part of the eServices Platform

Published by

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Order No. R30333-J-Z743-1-7600
Printed in Germany, January 2007

The eServices Platform means a powerful electronic co-working arrangement

Tomorrow's service management needs to be fast, reliable and incredibly efficient. Wincor Nixdorf is helping achieve this visionary, ambitious approach to quality with a leading-edge electronic infrastructure which manages and monitors service processes in a uniform way across the world: the Wincor Nixdorf eServices Platform[®].

Making automated processes usable across the world

The innovative eServices Platform unites people, processes and systems in a powerful symbiosis. Every call and every event is steered methodically, without delay, along pre-arranged service processes, and the platform automatically brings support units such as field technicians and logistics into play as required, activating the required services and activities and managing communications between service units, customers and partners. Data reported back from completed service processes flows through to the accounting and business intelligence systems whose billing and reporting functions make up the last part of the digital cycle for Wincor Nixdorf services.

Fast track to the future

Modern portal technologies provide simple access to the eServices Platform, allowing customers to view performance and availability figures in an up-to-the-minute manner and, where necessary, initiate current service requirements there and then.

With this high performance in terms of technology and methods, the eServices Platform demonstrates that it supports traditional basic services just as effectively as sophisticated new global managed services and outsourcing processes.

The eServices Platform at a glance:

- Reliable, flexible, economical service processes on an internationally uniform platform
- Seamless electronic management and control of all services
- Effective platform for managed services and outsourcing
- Simple access via up-to-the-minute portal technology
- Available for use in nearly all Wincor Nixdorf country businesses